

## / Научный семинар Школы лингвистики НИУ ВШЭ

с участием лингвистической лаборатории по корпусным технологиям и лаборатории языков Кавказа

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## The effect of salience on shaping speaker's utterance in the sociocognitive approach to pragmatics

The presentation discusses the role of salience on shaping speaker's utterance within the framework of the socio-cognitive approach (SCA). SCA integrates the pragmatic view of cooperation and the cognitive view of egocentrism and emphasizes that both cooperation and egocentrism are manifested in all phases of communication, albeit to varying extents. It will be argued that speaker's utterance is shaped not only by recipient design but also by salience effect. While fitting words into actual situational contexts speakers are driven not only by the intent that the hearer recognize what is meant as intended by the speaker, but also by individual salience that affects production subconsciously. The interplay of these social (recipient design) and individual factors (salience) shapes speaker utterance. Recipient design is the result of being cooperative, which, according to Grice is a part of human rationality. This presentation, however, claims that individual egocentrism that results in individual salience is just as a part of human rationality as cooperation.

Старая Басманная 21/4, аудитория А-307 13 сентября (пятница) в 10:30

Сайт семинара: ling.hse.ru/SciSeminar

